

**GIRL SCOUTS OF EASTERN OKLAHOMA
BOOTH SALE APPROVAL**

Dear Business Representative:

Research tells us that 90% of those contacted will purchase Girl Scout cookies -- if they have an opportunity to buy. However, nearly 35% of all possible customers are never asked to buy! Booth sales will bring our products to eager customers who would never be reached at home during door-to-door selling, and also gives customers a chance to purchase cookies a second, third, and maybe even a fourth time.

Following are the rules we use with our troops to approve their booth requests:

- No booth sales may be held prior to Council's published booth sale dates each year.
- Booth allotments for each troop will be no more than two to four hours, depending on the age of the girls, and the number of girls in the troop.
- Girls should work in shifts, with no more than three or four girls at a time.
- Troops will be limited as to number of time slots per location, in order to give others the same opportunity. Later in the month, remaining available spots will be opened to returning troops.

We appreciate your approval for a booth sale at your location as follows:

Booth Site _____

Date _____ Time Beginning _____ Time Ending _____

Troop # _____ Troop Leader _____ Phone _____

Thank you for your support of Girl Scouting in your area!

You may keep this portion for your records.



NOTE: At most large retail locations (i.e., Walmart, Sam's, Reasor's, Bass Pro), booth approvals are handled by the Council through our online scheduling system.



Girl Scouts of Eastern Oklahoma Booth Sale

Return this portion to the Council office prior to booth sale: 2432 E 51 Street, Tulsa, 74105 or fax 866-749-2556

Booth Site _____ Street/City _____

Date _____ Time Beginning _____ Time Ending _____

Troop # _____ Troop Leader _____ Phone _____

Troop Leader or booth contact email _____
(for communication from Council regarding approval)

Signature of Authorized Business Representative _____

Printed Name _____

Title _____ **Date** _____

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For Council Use: Date Rec'd _____ eBudde approval _____